



COLORADO OPEN LANDS

FISCAL 2014 ANNUAL REPORT

APRIL 1, 2014 - MARCH 31, 2015

Photo by John Fielder

LETTER FROM THE CHAIRMAN OF THE BOARD

As we reflect on the closing year, our themes are: speed and change. Colorado Open Lands has been in the business of permanently protecting Colorado's special places for 34 years, but at no other point in our history have we made more positive progress than in FY2014. With our merger with Colorado Conservation Trust digested, we immediately moved to deliver on the promises in our Strategic Plan to lead and support the evolution of the Colorado land trust industry for the next 30 years.

In 2014, the Board of Directors completed a groundbreaking strategic plan to effectively triple our pace of conservation in ten years. According to the plan, we have embarked on new initiatives to conserve 800,000 acres of the best of Colorado. We are finding more ways to connect more people directly to the benefits of conserved lands and build a growing constituency for conservation into the future. We are raising more money to endow our stewardship so that these lands remain protected for all time. And we are heavily engaged with partners and peer organizations to help them achieve similar levels of accomplishment.



During this year we also had an evolution of leadership. The retirements of longtime conservation champions Dan Pike and Brian Ross left a large void that has been capably filled by their successor, Tony Caligiuri. Tony has served as President and CEO for just over a year now, and has implemented the Strategic Plan with sweeping positive changes in our planning and strategic processes, lending new energy and focus throughout the organization.

Throughout this year of so many significant changes, we never lost sight of our promise of permanent land protection, adding 4,196 acres of significant resources to our portfolio. None of this progress would have been possible without the generous time commitment of our volunteer Board of Directors, the loyalty and hard work of our dedicated staff and the generosity of our donors. This acknowledgement is a small echo of the magnitude of their accomplishments.

Sincerely,
Charlie Russell
Chairman of the Board

LETTER FROM THE PRESIDENT AND CEO

As Colorado's largest state-wide land trust, it would be easy to simply measure progress by the number of acres we have protected – and with over 400,000 acres, it's a great number to talk about.

But we at Colorado Open Lands have decided that we have to be more than just about the acres. We have to also connect people with the land we love to protect not only the land, but Colorado's land ethic. We have to support our landowners that have taken the remarkable step of protecting their land by promoting their goods and services, and also create opportunities for our citizens to support conservation with their consumer dollars.

We also have a responsibility to build an organization and a community that can keep the promise of protecting and stewarding conserved lands forever – which it turns out is quite a bold commitment. That not only means making sure we have the resources to protect and defend the land, but also help launch the careers of those who will be our conservation leaders of the next generation.

We are proud of the small role we play in keeping Colorado such a special place, and we are especially grateful for your support for that mission.

Thank you for taking a little more time to understand what we have achieved this past year, and also what we are planning to do to protect some of the most iconic places in America.

Sincerely,
Tony Caligiuri
President and CEO



Photo of Gunnison Ranch #1 by Dawn Reeder.



2014 HIGHLIGHTS

4,196 NEW ACRES CONSERVED

296 EASEMENTS HELD

40 COLORADO COUNTIES WITH EASEMENTS

4 FELLOWSHIPS

\$185,300 LOANED TO PARTNER ORGANIZATIONS

Photo of Culebra Creek Ranch by Joseph Lobato.

GOALS OF OUR 10-YEAR STRATEGIC PLAN

STRENGTHEN COLORADO'S CONSERVATION ETHIC BY
CONNECTING PEOPLE WITH COLORADO'S CONSERVED LANDS.

CONSERVE LAND AND NATURAL RESOURCES THAT DEFINE
COLORADO AND THE QUALITY OF LIFE ENJOYED BY ITS CITIZENS.

BUILD AN ENDURING INSTITUTION THROUGH ORGANIZATIONAL
EXCELLENCE THAT CAN KEEP THE PROMISE OF PERPETUITY.

LEAD AND SUPPORT THE EVOLUTION OF THE LAND TRUST
INDUSTRY IN COLORADO AND THE NATION.

2014 CONSERVATION SUCCESSES

In 2014, Colorado Open Lands worked to permanently protect six new properties in three Colorado counties.



WOODARD RANCH

2,934 ac - Elbert County

This ranch consists of shortgrass prairie, ponderosa pine woodlands, and grazing and cropland, while also protecting nearly four miles of the Middle Bijou Creek Corridor. A public access easement held by Colorado Parks and Wildlife will allow the public to enjoy limited hunting rights throughout the year. All together, the protection of the Woodard Ranch contributes to nearly 30,000 acres of protected eastern plains, which is critical to wildlife and the future of farming in our state.

ALMUNYAH DOS ACEQUIAS

181 ac - Costilla County

The San Luis People's Ditch (La Acequia De La Gente) is a gravity-fed irrigation system which was hand dug in 1851 and later widened and extended. It was eventually awarded the first adjudicated water rights in Colorado, nearly a quarter of a century before Colorado became a state. The Acequia Institute purchased one of the varas. The Institute worked to convert the property from a center pivot back to the historic flood irrigation methods practiced by acequias. This project was made possible by funding from The Gates Family Foundation, Great Outdoors Colorado, and the Sangre de Cristo National Heritage Area.

CULEBRA CREEK RANCH

160 ac - Costilla County

Owned by descendants of the original settlers of the Sangre de Cristo Land Grant, established in 1844, this property provides a wide swath of mature riparian habitat and twelve acres of wetlands. The farm is irrigated by two acequias: the Felipe Vialpando ditch and the Gabino Atencio ditch. This project received funding from Natural Resources Conservation Services, the Gates Family Foundation, Great Outdoors Colorado, the Watermolen Foundation, and the Sangre de Cristo National Heritage Area.



Photo of Hotchkiss Ranch by Dawn Reeder.

HOTCHKISS RANCH

278 ac - Gunnison County

This easement protects wildlife habitat, scenic views from public roads and public lands, and agriculture land. The property is used for seasonal livestock grazing, hunting and seasonal habitation. The property was protected with a partnership between Colorado Open Lands and Gunnison Ranchland Conservation Legacy, and a grant from Gunnison Valley Land Preservation Board for transaction costs.

GUNNISON RANCH #1

446 ac - Gunnison County

Level mesas with steep valleys containing Middle Blue Creek and West Fork Middle Blue Creek comprise the property, which also serves as habitat for Canada lynx, boreal toad and northern leopard frog, which are all listed at the Federal or State level as threatened and endangered. The property provides scenic views from nearby public lands.

GUNNISON RANCH #2

197 ac - Gunnison County

The acres of dry sagebrush grazing land serve as food, shelter, breeding ground, and migration corridors for big game vertebrates, as well as bald eagles and ferruginous hawk. The ranch also serves as critical habitat for the threatened sage grouse. This property is enjoyed by the public as it is visible from adjacent public lands owned by the Bureau of Land Management. The property was protected with a partnership between Colorado Open Lands, Gunnison Ranchland Conservation Legacy and Gunnison Valley Land Preservation Board.

RECOGNIZING OUR DONORS APRIL 1, 2014 - MARCH 31, 2015

CONSERVATION EASEMENT DONORS

The Acequia Institute
Joseph A Lobato
Ramona Russo
Angela Lucero
Michael Angelo Lobato
Richard C. Hotchkiss
Helen E. Whinnery
James F. Woodard and Maxine
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\$25,000+

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Rob Robinson
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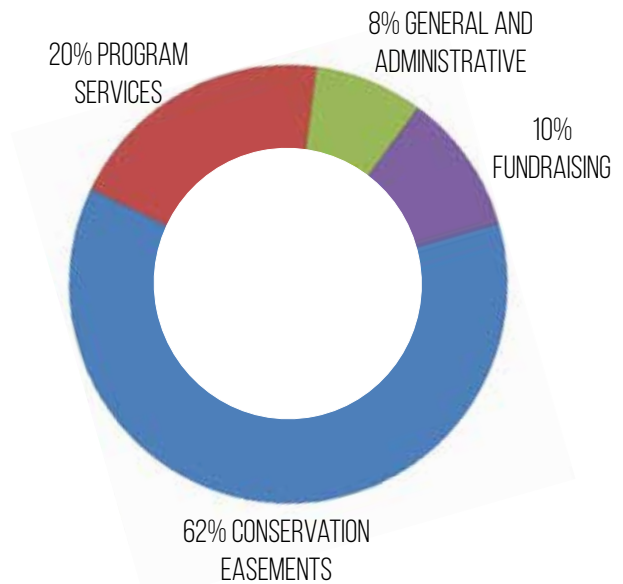
STATEMENT OF FINANCIAL POSITION AS OF MARCH 31, 2015

		2015	2014
ASSETS			
Cash and equivalent			
	Unrestricted	\$202,295	\$218,024
	Temporarily Restricted	\$1,852,692	\$1,607,813
Unconditional Promises to give, net		\$1,823,465	\$2,046,545
Accounts receivable - projects			
	Unrestricted	\$50,734	\$85,595
	Temporarily restricted	\$22,372	\$0
Prepaid Expenses		\$19,408	\$2,205
Investments:			
	Unrestricted - board designated	\$4,002,840	\$4,109,200
	Temporarily restricted	\$1,988,593	\$2,061,117
Investments held by Denver Foundation		\$1,153,654	\$1,094,374
Property and equipment, net		\$203,008	\$209,327
Other Assets		\$0	\$3,655
TOTAL ASSETS		\$11,319,061	\$11,437,855
LIABILITIES AND NET ASSETS			
Liabilities:			
	Accounts Payable	\$15,966	\$29,638
	Accrued Personnel costs	\$31,460	\$47,935
	Total Liabilities	\$47,426	\$77,573
Net Assets:			
Unrestricted:			
Operating		\$1,214,664	\$1,207,454
Board Designated Reserves		\$4,166,841	\$4,228,026
Net Investment in property & equip		\$203,008	\$209,327
	Total Unrestricted	\$5,584,513	\$5,644,807
Temporarily Restricted		\$5,687,122	\$5,715,475
Total Net Assets		\$11,271,635	\$11,360,282
TOTAL LIABILITIES AND NET ASSETS		\$11,319,061	\$11,437,855

AUDITED FINANCIAL STATEMENTS FOR APRIL 1, 2014 - MARCH 31, 2015

PROGRAM EXPENSES FOR FY14 ENDING 3/31/15

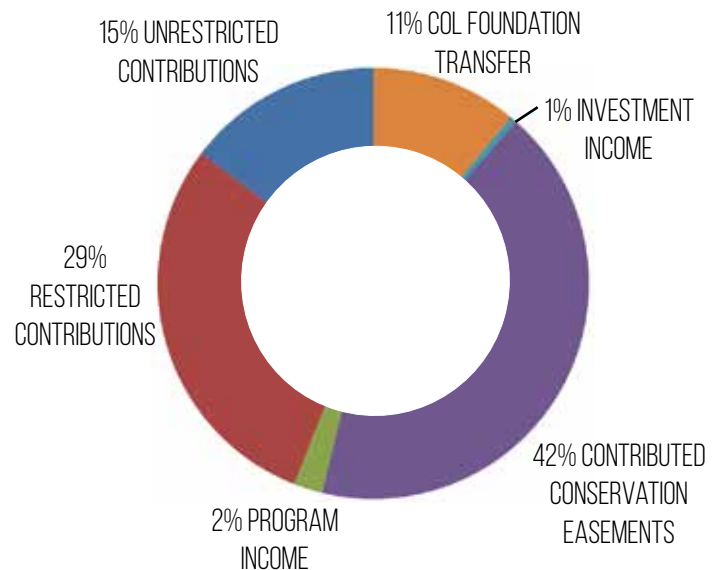
EXPENSE TYPE	AUDITED FINANCIALS
CONSERVATION EASEMENTS	\$3,138,600
PROGRAM SERVICES	\$1,013,853
GENERAL AND ADMINISTRATIVE	\$408,207
FUNDRAISING	\$530,722
TOTAL	\$5,091,382



SUPPORT & REVENUE FOR FY14 ENDING 3/31/15

REVENUE TYPE	AUDITED FINANCIALS
UNRESTRICTED CONTRIBUTIONS	\$1,087,388
RESTRICTED CONTRIBUTIONS*	\$2,176,934
CONSERVATION EASEMENTS	\$3,138,600
COL FOUNDATION TRANSFER	\$815,000
INVESTMENT INCOME	\$36,189
PROGRAM INCOME	\$157,624
TOTAL	\$7,411,735

*INCLUDES MULTI-YEAR RESTRICTED GRANTS



Colorado Open Lands
355 South Teller Street #210
Lakewood, CO 80226
www.ColoradoOpenLands.org
303.988.2373