

ANNUAL REPORT 2020



APRIL 1, 2020-MARCH 31, 2021

13,894

CONSERVED
ACRES ADDED IN
FISCAL YEAR 2020

574,597

TOTAL ACRES
CONSERVED SINCE
1984

\$11M

IN DONATED
LAND VALUE

CONSERVATION CONTINUES FULL STEAM AHEAD

2020 brought a year with many challenges, but many opportunities as well. We were able to continue our ambitious pace of conservation by protecting nineteen different properties for a total of nearly 14,000 additional acres of the best of Colorado. These projects took place in thirteen different counties, continuing our commitment to conservation across the state. From large historic ranches, to a climate research center, to a plot of land for young farmers to get their start in agriculture, to a refuge for wildlife, COL again demonstrated our commitment to Colorado in 2020.



Larimer County



La Plata County



Gunnison County



Gunnison County

ADAPTING OUR STEWARDSHIP PROGRAM TO PANDEMIC RESTRICTIONS

When the pandemic hit just as our fiscal year began in 2020, the most pressing concern became our stewardship obligations. We make a commitment to monitor each easement each year to ensure that conservation values are being upheld.

In the face of travel restrictions, budget concerns, and social distancing requirements, proper stewardship got a lot more challenging. Fortunately, we were able to turn to technological solutions to adapt. With the help of grant funding from Great Outdoors Colorado and Keep it Colorado, we were able to purchase satellite imagery that would show changes in the landscapes. Instead of their usual year hiking and traveling the state, our stewardship specialists became expert in analyzing aerial photography to ensure conservation values were being upheld. While this approach isn't ideal in the long term, it allowed us to fulfill our obligation in a new way when the previous methods were impossible.

475

EASEMENTS
MONITORED

4

PROPERTIES IMPROVED
WITH LANDOWNER
ASSISTANCE PROGRAM

MORE THAN
\$2M

RAISED FOR RESTORATION
AND ENHANCEMENT
(OVER THREE YEARS)

MORE THAN
10,000
EMAIL SUBSCRIBERS AND SOCIAL
MEDIA FOLLOWERS OF COL

75K
ACRES OF LAND WITH
PUBLIC ACCESS

49
GRADUATED MEMBERS OF
CONSERVATION LEADERSHIP SERIES

UTILIZING OPPORTUNITIES FOR CONNECTION

While we weren't able to continue some of our flagship outreach programs this year, we found other ways to connect with lovers of land, water, and wildlife. As Coloradans faced a year confined at home, many of them found renewed or strengthened desire to engage with open space and seek the restorative power of nature.

We reminded our supporters that conservation easements are the gold standard for land protection, and published lists of the over 70 properties that we hold under easement that are publicly accessible, allowing our supporters to connect with Colorado Open Lands in a tangible way. We also conducted virtual events, auctions, and webinars that gave our donors and friends chances to engage with COL while maintaining everyone's safety.





Beaver Brook Trail, conserved with Clear Creek Land Conservancy



Hershey Ranch, conserved with Southwest Land Alliance

JOINING FORCES FOR PERPETUAL STEWARDSHIP OF PROTECTED LANDS

2020 brought two successful mergers to Colorado Open Lands, which were completed within three months of each other! Clear Creek Land Conservancy and Southwest Land Alliance were very different organizations that had one thing in common: the desire for their hard-fought conservation work to be perpetually stewarded by an organization that had the staff and the financial capacity to take them on.

Clear Creek Land Conservancy was primarily focused on protecting the landscapes of the Clear Creek Watershed in the western Denver metro area. They conserved many beloved public access trails and open space areas for the public, such as the Beaver Book Trail in Jefferson County, pictured above at left. CCLC estimated that tens of thousands of visitors utilized these spaces each year.

Southwest Land Alliance had a 40-year history of land protection in the Pagosa Springs area. They conserved some of the most visually striking private lands in Archuleta County, like the Hershey Ranch, pictured above at right.

2

**MERGERS COMPLETED
IN 2020**

MORE THAN

12,000

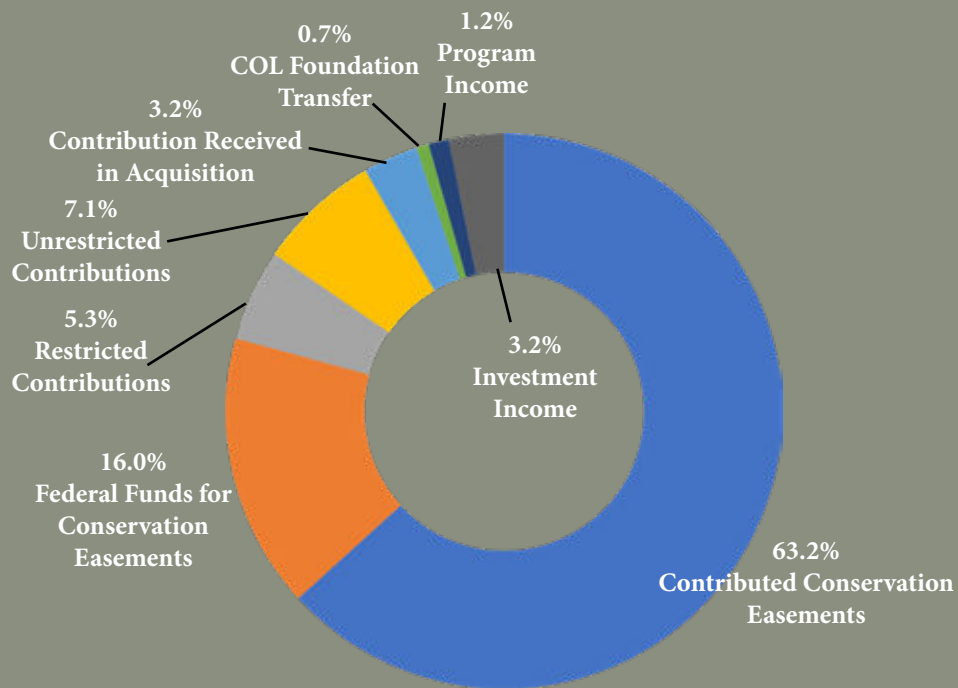
**ADDITIONAL ACRES OF LAND
PERMANENTLY STEWARDED**

MORE THAN

10,000

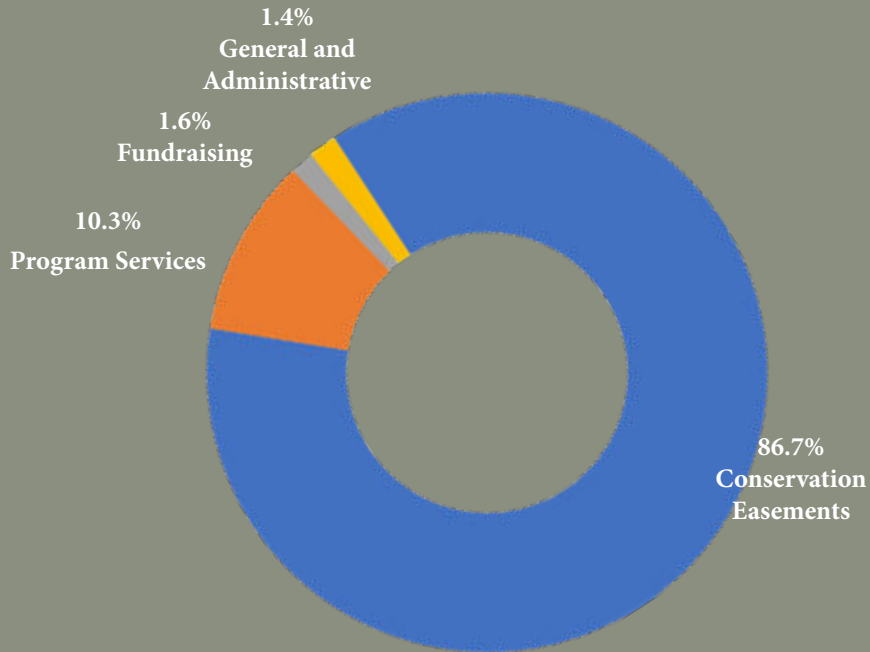
**ANNUAL VISITORS TO
PUBLIC OPEN SPACE PROPERTIES**

AUDITED FINANCIALS APRIL 2020 - MARCH 2021



SUPPORT & REVENUE

Category	Audited Financials
Contributed Conservation Easements	\$17,352,019
Federal Funds for Conservation Easements	\$4,392,250
Restricted Contributions	\$1,464,230
Unrestricted Contributions	\$1,952,868
Contribution Received in Acquisition	\$875,548
COL Foundation Transfer	\$199,420
Program Income	\$323,873
Special Events (net)	\$0
Investment Income (net)	\$876,112
Total	\$27,436,320



EXPENSES

Category	Audited Financials
Conservation Easements	\$22,353,800
Program Services	\$2,668,044
General and Administrative	\$348,700
Fundraising	\$420,114
Total	\$25,790,658



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